

# ChartwellPartners

## WILLIAM F. WARD – BACKGROUND INFORMATION

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### **WILLIAM F. WARD, JR.**

Bill Ward is a founding Partner of Chartwell Partners and is based in Dallas, Texas. His practice focuses on senior leadership positions in the healthcare services, healthcare distribution/supply chain, healthcare information technology and professional services sectors. Bill has served a wide array of organizations ranging from large multi-billion dollar companies to start-ups, emerging businesses and certain not-for-profit entities as well.

Prior to co-founding Chartwell Partners, Bill served as Senior Vice President, Sales & Marketing of Odyssey HealthCare (NASDAQ: ODSY), one of the nation's largest and fastest growing providers of hospice services. Prior to Odyssey, Bill spent ten years as a Senior Partner with Heidrick & Struggles (NASDAQ: HSII) where he served in a variety of key roles including Practice Leader of their Healthcare Practice's Alternate Site sub-practice and later, Practice Leader of their Healthcare Information Technology sub-practice. He also served as the firm's primary Partner responsible for conducting numerous assignments in the Professional Services sector with a special emphasis on healthcare business and I.T. consultancies.

Prior to joining Heidrick & Struggles, Bill was Vice President of Mitchell International, a consulting firm that specialized in providing equipment planning and other facility design services to many of the nation's top medical centers. Bill also was a co-founder, officer and senior executive for United Dental Care, Inc. (NASDAQ: UDCI), Texas' first licensed managed dental care plan. As Vice President, Sales and Marketing, Bill had responsibility for all sales, marketing and business development-related company initiatives. The company ultimately experienced a successful IPO in 1995.

Bill began his healthcare career with American Critical Care (division of American Hospital Supply Corporation) where he held numerous positions of increasing responsibility culminating as Area Manager of the division's Western U.S. operations.

Bill holds a B.S. degree in Business Administration from the University of Tennessee, Knoxville, Tennessee with a major in Marketing. He and his wife Mickey have four children, Michael (27), Lauren (26), Caroline (25) and Michelle (24).